

Secure remote access solutions

The increasing number of people working from home or in the field is continuing to boost the demand for remote access solutions. Addressing that issue, HOB is a software development company and network service provider with a strong focus on secure remote access explains Mr. Klaus Brandstätter, HOB CEO.

Mr. Brandstätter studied Electrical Engineering and went straight from there to starting his professional career at HOB, a company which his father, Mr. Horst Brandstätter established in 1964. He explains that the company initially developed and marketed software and terminals for IBM Mainframe computers in the 80s.

“We still have customers from that time and generate revenues in that space, but that is not where our future lies,” Mr. Brandstätter comments, adding that the company has long experience in developing Java solutions. “We have developed Remote Desktop Protocol Clients in Java and for Linux, clients that work superbly. We are now market leaders in this area.”

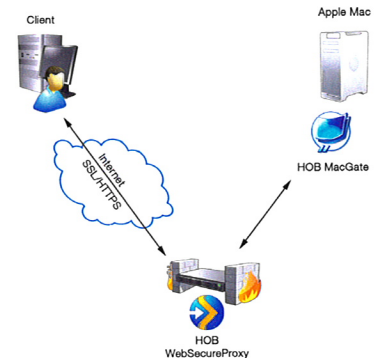
HOB delivers various solutions to enable workers to work from home.

HOB technology does not need to be downloaded: secure remote access to all the relevant business data and applications is delivered through browser-based technology. “It takes about an hour to set up and then everything runs perfectly,” states Mr. Brandstätter. “It is crucial that we are able to provide an easy solution for both end user as well as the administrator.”

The customer base of HOB covers financial services, aerospace, healthcare, education, government, and other verticals, and includes some high profile customers such as the Deutsche Bank, Prudential and the Royal Bank of Scotland.

“Geographically we are particularly strong in Europe, in Germany, Austria, Switzerland and the Netherlands notably. In addition we have a large customer base in the USA, where we deliver our solutions to banks and financial services.”

HOB this year released its new secure remote access solution designed specifically for Mac users. “There is an unmistakable need to securely and remotely access Mac workstations on the road or at home,” says Mr. Brandstätter. The HOB MacGate allows users to access computers running Mac, especially graphics workstations, on a corporate network either through a LAN or over the Internet. MacGate



also facilitates access to Mac computers from any client platform including Windows, Linux or even from another Mac workstation.

The plan at HOB now is to continue to innovate. “We are already working on new versions of existing products, with over three times the functionality.”

Headquartered in Bavaria, Germany, HOB GmbH & Co. KG employs 120 people, including 20 on Malta. The company has an additional fully owned subsidiary in Hawthorne, NY, USA.



HOB

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